8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 (800) 628-2967 (804) 741-9401

www.royaloakunderwriters.com

USED AUTO DEALER APPLICATION

11. Is this a new venture? Yes

	Agent Name:				
USED AUTO DEALER	Agency #:Address:				
APPLICATION					
	Phone Number:				
Policy Term From:	To:				
GENERAL INFORMATION	DN				
1. Applicant's Name:					
2. Business Address:					
(number) (street) (city)	(county) (state) (zip)				
 3. Mailing Address (if different than business) 4. You are: Individual Partnership Corporation 5. You are: Owner Tenant Does owner need to be named as ac If yes, owner's name:	ditional insured?				
6. Insurance is desired from: To:					
7. Type of Operation:					
☐ Franchised Dealer ☐ Storage Garage or Parki	ng Service Station				
☐ Non-franchised Dealer ☐ Repair Shop	☐ Wholesale Dealer/Auto Broker				
Equipment & Implement Dealer Automobile Dismantlin	Other:				
8. Are operations indicated in question 7 your primary business?	No If no, what is your primary business?				
Describe:					
9. Person to Contact:					
For Inspection (name & phone number)					
For Accounting Records (name & phone number)					

10. Current management has controlled the business since (yr.) and has been in this type of business since

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 Fax: (804) 741-9401

www.royaloakunderwriters.com

		Name				s with	% of Ownership
							-
							-
							-
. (b) What is t	he estimated net wor	th of the business? \$					
(c) Gross red	ceipts last year? \$		Estimate for cor	ming year	? \$		
(a) Have you	ı ever filed for reorgan	ization or bankruptcy	?	No			
If yes, show year) and e	v date (month and explain.						
(b) Have you	u ever been released f	rom reorganization or	bankruptcy?	Yes	☐ No	Date Rel	eased
(a) PREVIOU	US 3 YEARS' CARRIER	AND ANY LOSS EXP	ERIENCE				
Year	Carrier	Policy Number	Loss Date	Amoun	t Paid	Des	cription of Loss
		_					
				- <u></u>			
(b) During t	the past three years ha	s any insurer cancelle	d or refused to	renew?		□No	
(c) are you	aware of any facts or p	ast incidents, circums					o a claim under the
insurance s	ought in this applicati -	on?	No				
If yes, prov	ide complete details						
Limits of Li	ا ability and Coverage	(s) Requested - (chec	k desired cover:	age and in	sart limi	ts realiest	ed)
LIABILITY	ability and coverage	(c) requested (chee	Each Acci	•		•	arage operation (O
Bodily	Injury & Property Dam	age Liability CSL	\$			\$	
Lin	nited Liability for Cust	omers Unlimited	d Liability for Cu	ıstomers	– (desigr	nate Choic	ce)
UNINSURE	D/UNDERINSURED M	IOTORISTS					
	red Motorist		n person			Fach a	ıccident
	or		gle Limit				icc.dciit
□ Llm doui	nsured Motorist		n person			Each a	ccident

Single limit

or

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 Fax: (804) 741-9401

www.royaloakunderwriters.com

MEDICAL PAYMENTS							
Automobile & Premises Medical Payments Limit							
GARAGEKEEPERS COVERAGE Legal Liability Direct Access Direct Deductible							
Maximum Limit of any one cover	red automobile -						
Specified Causes of Loss	<u>A</u>	LL COVE	RAGES (indic	ate deduc	tible desired	<u>l)</u>	
Collision	\$500 Deductible \$1,000 Deductible other deductible per auto						
In-Tow (Damage to autos wh	ile being towed)	Limit	per vehicle -	\$	D	eductible	e - \$
List All Locations To Be Covered -							
			Garage	keepers			
Locations	Garagekeepers Limit		e/Maximum, e Per Auto		Maximum of Autos		
				1		All	
						☐ Part	of Premises
						All	
						Part	of Premises
DEALER'S PHYSICAL DAMAGE CO	VERAGE (Non-re	porting	Form)				
Specified Causes of Loss (indi	icate deductible o	desired)		ollision (in	dicate dedu	ctible de	sired)
\$500 Deductible \$500 Deductible							
\$1,000 Deductible \$1,000 Deductible						e	
☐ Other ☐ Other							
Falsa Duatanas Cananana na manata da Tara ya Kanana na Marana da Maran							
False Pretense Coverage requested? Yes No <u>Limit</u> 25,000							
			Г	100,000	1		
List All Locations To Be Covered -			_				
Location	ı		Dealers P Damage Lim		Average/M Value Pe		Average/Maximum Number of Autos

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 Fax: (804) 741-9401 www.royaloakunderwriters.com

16. PROVIDE TOTAL NUMBER OF EMPLOYEES IN EACH OF THE FOLLOWING CATEGORIES:

Definitions							<u>Number</u>
(A) Proprietors, Partners, Execu	ıtives activ	e in the busii	ness			_	
(B) Sales Persons						_	
(C) General Managers						_	
(D) Service Managers						_	
(E) Other employees whose pr	incipal dut	y is driving g	arage vehicles o	who are furnished garag	ge vehic	:les _	
(F) Other employees or operat	ors whose	duty is drivir	ng garage vehicle	es for delivery or Drive-aw	/ay		
(G) All other employees						_	
COMPLETE ALL SECTIONS BEL	OW:						
Driver information (list all drivers	to be covere	ed including fa	mily members not	residents of the household	who are	furnished a	utomobiles)
* Insert letter from definition	ns shown a	bove in the	"DUTIES or TITI	E" column.			
Name	* Duties or Title	Full Time (FT) **Part Time (PT)	Date of Birth	Driver License Number	State	detailed of all accider	ecord - 3 years description of nts/violations/ victions
**Part Time = less than 20 hou	rs per wee	k					
Complete for all Non-Employee drivers defined as follows:							<u>Number</u>
(1) Any inactive proprietor, ina	ctive execu	utive or inact	ive partner to wh	nom a covered auto has b	een fur	nished	
(2) Any active, or inactive proprietor's, executive's or partner's household member to whom a covered auto has been furnished (3) List all members of your household who are 14 years of age and older regardless of whether licensed for							
operating vehicles	l an auto						
(4) Any other person furnished	i an auto						



ROYAL OAK UNDERWRITERS, INC. Excess and Surplus Lines Insurance Wholesalers

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 (804) 741-9401

www.royaloakunderwriters.com

Complete fo	or all non-employee	s				
	Name	Date of Birth	If member of Household Show Relationship	Driver License Nu		Driving Record - 3 years detailed description of all idents/violations/convictions
		<u> </u>				
7. Are emplo	yed drivers covered	by Workers' Compen	sation Insurance?	Yes] No	
		<u>UNDER\</u>	WRITING INFOR	MATION		
3. Do vou ow	n and operate an A	utomobile Transporte	er. tow truck. tank ti	ruck. or tank traile	r/	☐ Yes ☐ No
	esire coverage?		,		•	☐ Yes ☐ No
Liabili	_	☐ UM Ph	ysical Damage] Limit	De	ductible
9. (No covera	ige afforded unless	units are described ar	nd specifically charg	ged for.)		
Year	Make & Model	Gross Vehicle Weight	ID Number	Use	Radius	Coverage Desired
					_	<u> </u>
·	al in any of the follo		PCT			PCT
Private Pa	ssenger Autos	Yes No	Motor Ho	omes	Yes	□ No
Motorcycl	les	Yes No	Buses		Yes	No
ATVs, Sno	wmobiles, Jet Skis	Yes No	Foreign S	Sports Cars	☐ Yes	☐ No
Trucks ove	er 10,000 GWV	Yes No	Antique	Auto	☐ Yes	No
Tractors		Yes No	Contract	or Equipment	☐ Yes	No
Trailers		Yes No		uipment or ent Dealer	Yes	
			Other		Yes	No



ROYAL OAK UNDERWRITERS, INC. Excess and Surplus Lines Insurance Wholesalers

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 (804) 741-9401

www.royaloakunderwriters.com

21. Where do you obtain autos held for sale?					
22. How are they delivered? (i.e. by train, drive-away, tow truck, etc)					
23. If by drive-away, estimated total number of trips annually:					
Explain in detail who the drivers are: Full-time employees Part-time employees	Contractors				
Name(s) of individuals:					
MAXIMUM MILEAGE PER DRIVE-AWAY OR DELIVERY: 0 - 150 miles Over 150 miles					
24. Do you loan autos to customers?	Yes No				
25. Do you rent autos to customers while their autos are left for services or repair?	Yes No				
26. (a) Are customers permitted to test drive autos?	Yes No				
(b Are customers accompanied to test drive autos?	Yes No				
27. Number (sets) of Plates held by you:					
Dealer Repair Transporter Other	_				
28. Are autos held for sale stored in open lots or in buildings? Open Lots Buildings Bot	h				
(a) If open lot, is lot completely floodlighted?	Yes No				
Are attendants or night watchmen employed?	Yes No				
Is there Security Patrol or Local Law Enforcement patrol?	Yes No				
Is lot fenced, chained or posts 4' apart?	Yes No				
(Describe in detail)					
(b) If in building:					
Is there burglary protection? (Explain)	Yes No				
Is there a sprinkler system? (Explain)					
29. Where are the keys to autos kept during the night?					
30. Where are the keys kept during daylight or working hours?	_				
(Be specific as to location - safe, board on wall, desk, etc. on both night and daylight hours)					
31. Are vehicles encumbered? If yes, indicate mortgagee:	Yes No				
32. Are automobiles consigned? If yes, enclose copy of agreement %	Yes No				
33. Do you conduct in any way other business that stated in Items 7 or 8 from any location?	Yes No				
If yes, explain:					
34. Are you involved in any way the sale or distribution of butane, propane or any other liguified gas held onder pressure?	Yes No				
35. Do you have a repair shop? If yes, %	Yes No				
36. Do you install and/or repair trailer hitches or 5th wheel connections? If yes, %	Yes No				

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 Fax: (804) 741-9401

www.royaloakunderwriters.com

37. (a) Do you spray paint on premises?	Yes No
(b) Do you use booth meeting government standards?	Yes No
28. Describe neighborhood: Commercial Residential Mercan	tile Mercantile & Residential
39. Answer the following only if Garagekeepers' Liability is requested:	
(a) Do customers park their own cars?	Yes No
(b) Are customers' cars stored in: Buildings Open Lots	
(c) If stored in buildings: Age of Building Num	nber of floors
Type of construction Num	nber of Exits
Are ignition keys left in cars that are stored?	Yes No
If no, where are keys kept?	
(d) If stored in open lot:	
Is lot lighted?	Yes No
Is lot enclosed?	Yes No
Type of enclosures (explain)	
Is attendant on duty at all times?	Yes No
Are cars locked when stored after hours?	Yes No

MUST BE SIGNED BY THE APPLICANT PERSONALLY

No coverage is bound until the Company advises the Applicant or its representative that a policy will be issued and then only as of the policy effective date and in accordance with all policy terms. The Applicant acknowledges that the Applicant's representative named below is acting as Applicant's agent and not on behalf of the Company. the Applicant's representative has no authority to bind coverage, may not accept any funds for the Company, and may not modify or interpret the terms of the policy.

The Applicant agrees that the foregoing statements and answers are true and correct. The Applicant requests the Company to rely on its statements and answers in issuing any policy or subsequent renewal. The Applicant agrees that if its statements and answers are materially false, the Company may rescind any policy or subsequent renewal it may issue.

If any jurisdiction in which the Applicant intends to operate or the Interstate Commerce Commission requires a special endorsement to be attached to the policy which increases the Company's liability, the Applicant agrees to reimburse the Company in accordance with the terms of that endorsement.

The Applicant agrees that any inspection of autos, vehicles, equipment, premises, operations, or inspection of any other matter relating to insurance that may be provided by the Company, is made for the use and benefit of the Company only, and is not to be relied upon by the Applicant or any other party in any respect.

Name and Address

8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 Fax: (804) 741-9401

www.royaloakunderwriters.com

The Applicant understands that an inquiry may be made into the character, finances, driving records, and other personal and business background information the Company deems necessary in determining whether to bind or maintain coverage. Upon written request, additional information will be provided to the Applicant regarding any investigation.

The Applicant represents that she/he has completed all relevant sections of this Application prior to execution and that the Applicant has personally signed below (or if Applicant is a Corporation a corporate officer has signed below). Applicant's Signature: Date: Will premium be financed? Yes No If yes, with whom? TO BE COMPLETED BY APPLICANT'S REPRESENTATIVE How long have you known applicant? **REQUEST TO COMPANY GENERAL AGENT:** Please quote Please bind at earliest possible date and issue policy Coverage was bound by: Please issue policy effective: Time and Date Bound by General Agent | Name of Person in Company General Agency's Office Binding Coverage Applicant's Representative's Phone number: