8417 Patterson Avenue Richmond, Virginia 23229 Telephone: (804) 741-7999 WATTS: (800) 628-2967 (804) 741-9401 Fax:

www.royaloakunderwriters.com

Distributors and Wholesalers Program Supplemental Application (Complete in addition to ACORD General Liability Application)

| Name of Applicant: | | | | |
|--------------------|--|------------|--|--|
| W | eb site Address: | _ | | |
| Lc | ocation Address: | _ | | |
| 1. | Does the product manufacturer(s) have a Web site? | | | |
| 2. | Please provide detailed description of the products you distribute. | | | |
| 3. | Do you verify the manufacturers have products liability coverage? | Yes No | | |
| 4. | Are you named as additional insured by the manufacturer(s)? | Yes No | | |
| 5. | Who are your primary customers? | _ | | |
| 6. | What percent of your sales are retail? | % | | |
| 7. | What percent of your sales are via the internet? Retail | % | | |
| | Wholesale | % | | |
| 8. | Do you import directly from foreign countries? | Yes No | | |
| 9. | Do you manufacture or assemble any products? | Yes No | | |
| 0. | Are you a manufacturer's representative for any products sold or distributed? | Yes No | | |
| 1. | Do you do any relabeling, repackaging, mixing or blending of products? If yes, explain: | Yes No | | |
| 2. | | Yes No | | |
| 3. | products? Are any products sold under your label? | Yes No | | |
| 4. | Do you sell any used items? | Yes No | | |
| | If yes, what percent of sales does this represent? | | | |
| | Any refurbishing or repair done prior to resale? | Yes No | | |
| 5. | Are any products sold intended for use in the airline or oil/gas industry? | Yes No | | |
| 6 | Any distribution of oysters clams or mussels harvested from the Gulf of Mexico? | ☐ Yes ☐ No | | |



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| Indicate which of the following products you distribute or sell: | | | | |
|--|--|--|--|--|
| Aircraft or Related Products | Fur Apparel | | | |
| Anhydrous Ammonia | Industrial Values and Fittings | | | |
| Antiques | Jewelry or Gemstones | | | |
| Art | Liquor Sales Via Internet | | | |
| Blood or Plasma | Medical Equipment | | | |
| Boats | Museum Artifacts | | | |
| Cell Phones or Pagers | Natural, Artificial or Liquid Oil or Gas | | | |
| Chemicals | Oriental Rugs | | | |
| Collectible/Memorabilia Sales | Pharmaceutical | | | |
| Computer Equipment | Photography Equipment | | | |
| Contractors Equipment | Recording Equipment | | | |
| Electronic Equipment/Components | Sporting Goods or Athletic Equipment | | | |
| Electronic Media (i.e. CDs, DVDs, etc.) | Stereo Equipment | | | |
| Explosives or Fireworks | Telecommunication Equipment | | | |
| Feed, Grain, or Seeds | Televisions | | | |
| Fertilizer | Tires | | | |
| Firearms or Ammunition/Black Powder | Tobacco | | | |
| Foreign Products | Vitamins or Health Supplements | | | |
| Fuel | | | | |
| 19. Does risk engage in the generation of power, other than emergency back-up power, for own use or sale to power companies? | | | | |
| ii yes, describe | | | | |

FRAUD WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. Not applicable in Nebraska, Oregon and Vermont.

NOTICE TO COLORADO APPLICANTS: It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policy holder or claimant with regard to a settlement or award pay-

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able from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

WARNING TO DISTRICT OF COLUMBIA APPLICANTS: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

NOTICE TO FLORIDA APPLICANTS: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony in the third degree.

NOTICE TO LOUISIANA APPLICANTS: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NOTICE TO OHIO APPLICANTS: Any person who knowingly and with intent to defraud any insurance company files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

NOTICE TO OKLAHOMA APPLICANTS: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

NOTICE TO MAINE APPLICANTS: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.

NOTICE TO MARYLAND APPLICANTS: Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NOTICE TO MINNESOTA APPLICANTS: A person who files a claim with intent to defraud or helps commit a fraud against an insurer is guilty of a crime.

FRAUD WARNING (Applicable in Tennessee, Virginia and Washington): It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

NOTICE TO NEW YORK APPLICANTS (Other than automobile): Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.

| APPLICANT'S NAME AND TITLE: | | | | | |
|-----------------------------|---|-------|--|--|--|
| APPLICANT'S SIGNATURE: | | DATE: | | | |
| AFFLICANT 3 SIGNATURE. | (Must be signed by an active owner, partner or executive officer) | DATE. | | | |
| PRODUCER'S SIGNATURE | : | DATE: | | | |